# Fannie Mae Fails to Maintain its Foreclosure Inventory in Communities of Color in Indianapolis, IN

## Fair Housing Center of Central Indiana

445 N Pennsylvania Street #811, Indianapolis, IN 46204

Amy Nelson, Executive Director



# Fannie Mae REO Investigations in 38 Metropolitan Areas



### Fannie's Mission for REOs

"At Fannie Mae, the mission of the Fannie Mae Property Maintenance team is to ensure the quality of our REO property maintenance services, consistently producing best-in-class, market-ready properties and maintaining them until removal from our inventory."

- Found on Homepath.com

## Fannie Mae's Field Services Checklist

2012

2015

Checklist

These lists are

essentially the

same and detail

what Fannie Mae

savs it will do to

Checklist

#### Fannie Mae

#### **Field Services Checklists**

#### Initial Services and Monthly Maid Services Checklist

Fannie Mae expects each property to look its best at all times and be in "market ready" condition. The steps below are all required and are part of the services Fannie Mae expects to be performed and maintained by the Field Service Company at each property:

#### Entry Way:

- Floor swept/mopped
- Cobwets removed from corners/ceiling
- Baseboards, walls wiped down Light fixtures, switch and outlet covers wiped down
- rm door glass cleaned

#### Living RoomFamily Room/Bedrooms/Enclosed Porch: • Floor swept/mopped or carpet vacuumed • Cobwets removed from corners/ceiling

- Baseboards, walls wined down
- Light fixtures, switch and outlet covers wiped down
- interior windows clean, window sills wiped of Door frames free of dust
- Firestage cleaned out (if applicable)
- Ceiling fan blades clean Closer floors swept/mopped or carpel vacuumed

- Stove/oven, microwave, dishwasher, refrigerator cleaned (inside and
- Floor swept and mopped
- Interior windows cleaned, window sills wiped off
- Counters clean
- Cabinets and drawers cleaned and debris removed
- Cobwebs removed from corners/ceiling Baseboards, walls wiped down
- Light fixtures, switch and outlet covers wined down

#### Aethrooms:

- Floor swept/mopped or carpet vacuumed
- Cobwets removed from comers/ceiling Baseboards, walls wiped down
- Light fatures, switch and outlet govers wined down
- Interior windows clean, window sits wiped off Door frames free of dust
- Sinks and faucets clean
- Tollets clean
- Tub/shower and surrounding area clean, free of any dust Mirrors, cabinets, drawers, shelves clean

#### Garage/Porches/Deck Areas/All Paved Surfaces: Swept free of debris

- All leaves, sticks, and any other debris removed
- Cobwebs removed from comers/ceiling, if applicable

#### Remove all old servicer stickers and notices at initial services.

- Ensure sump pump check valve is operational. Rentacement of ingoerable sumo rumo.
- Replacement of any missing, damaged or non-functioning light bulb
- (excludes décor bulbs).
- Ensure all batteries are not chirping in smoke and CO detectors. Ensure all safety issues are addressed (see Safety Hazard Checklist). Provide service-dated air festeners in all wet areas (bathroom, kitchen,

#### Broker Checklist

When performing weekly property inspections, the following Broker-related:

- Property is secure and locked.
- Lockbox is present and coded correctly and additional marketing lock-
- Keys are present in lockbox.

  Company signage is posted and marketing materials are present.
- Weekly inspections include date stamped photos for verification of any condition changes.
- Utilities are turned on unless not warranted or unsafe to do so.
- Ensure all debris/mailings/door drops are removed from entry way/porch
- Confirm interior and exterior maintenance is satisfactory. Follow all expectations as indicated in the Farmie Mae REO Sales Guide.

#### Safety Hazard Checklist

When performing services (initial and ongoing) on all Fannie Mae properties, each Field Service Company is asked to immediately check for common safety hazards that may be found. All companies are to ensure these hazards are identified and resolved on their inspections. Some of the common safety hazards the Field Service Companies are asked to remediate include:

- Windows/Doors:

  Domove any broken glass.
- Secure and/or board any exposed windows, doors or openings.

#### Electrical Items:

- Secure or replace missing or damaged switch plates or outlet covers.
- Replace missing, broken or non-functioning light builts (excludes décor builts).
  - Secure loose light fixtures and ceiling fans.

. Replace or secure missing or broken sleps. Replace or secure missing or loose handralls.

- Remove or secure all indoor trio hazards.

#### Porch/Deck/Patio:

- Replace or secure missing or loose steps.
- Replace or secure missing or loose handrails.

- Laien:

  Fill large, open holes in ground with dirt.

  Repair any bip hazards (wiring or similar items at low level).

. Ensure perimeter fence is stable and all gates are looked. Repairing or replacing fence is a bid item.

Ensure hot hubispa is drained and covered if no fence is present. (This is a

#### hid item.)

- Interior/Exterior Walt 
   Remove all hooks and/or nails from doors, walts or ceilings.
- Secure loose cabinets, cabinet doors, drawers or counterlops.

Winterization (during season): Post accorporate winterization stickers and zio tie the water shutoff valve.

- Additional items:

   Cap exposed gas and/or water lines with correct type of cap and cap size.
- install battery-operated CO and smoke detectors (per local code). Hardwired detectors, if sequired by code, will be a bid item.
- Strap water heaters (CA and where state or local ordinances apply).
   Secure out-buildings with pad lock, if missing.

Fannie Mae expects each property's exterior to be in compliance with local codes and ordinances year round, as well as the exterior to look its best to remain competitive in the market. Exterior services include:

- · Pick up trash/debris. Mow grass and remove clippings from sidewalks, driveways and tawns
- Knock down and treat weeds as needed in all mok-scaned areas (nartial or
- complete).
  Weeds trimmed from fence lines, foundation of home, driveways and flower
- beds without damaging existing plants or flowers. Edge driveways, walkways and sidewalks. Trim street view shrubs and small omamental trees as needed. Remove-
- Trim all overgrown shrubs from all exterior entrances and walkways.
   Remove all fallen leaves, dead shrubs, plants, or small ornamental trees.
- Ensure all real estate signage is properly secured and showing appropriately

NOTE: Brokers must direct and provide approval to the Field Services Company on all properties with greater than one (1) acre of lawn for the type of cut (full-cut or perimeter-cut), as well as the frequency of service needed for the acreage. Perimet cut is defined as: five (5) feet surrounding all entry points to properly, driveness. sidewalks and main dwelling and any attached structures. On detached structures away from the main dwelling, it is at broker discretion if a perimeter cut is needed around that structure.

#### Snow Removal Checklist

Fannie Mae expects all snow removal to be in compliance with all local codes and ordinances. Snow removal service includes:

- Remove snowlice from steps, driveway, and walkways, including sidewalk in front of property and ensure access to parking area (garage, carports, etc.). Apply salt or melting agent on all cleared areas including steps, driveway, and walkways, including sidewalk in front of property.
- maintain its foreclosures.

#### A FannieMae

#### Initial Services and Monthly Maid Services Checklist

Fannie Mae expects each property to look its best at all times and be in 'market ready' condition. The steps below are all required by Fannie Mae and expected to be performed and maintained by the Field Service. Company at each property:

- Entry Way:
- · Cobwets removed from corners/celling.
- Baseboards, walls wiped down Light listures, switch and outlet covers wiped down
- Signm door glass cleaned
- Living Roam/Family Roam/Endrooms/Enclosed Parch:

   Floor swept/mapped or carpet viscus/med:

   Cobwets removed from corners/selling
- Baseboards, walts wiped down Light fixtures, switch and outlet covers wiped down
- Fireplace deaned out (if applicable)
- Closel floors swept/mopped or carpet vacuumed
- Kidohani
- Stovelover, microwave, dishwasher, refrigerator cleaned (inside and out). Appliance not to be removed without Agent permission and docu-
- Floor swept and mopped Interior windows cleaned, window sits wiped of
- Counters clean
- Cabinets and drawers cleaned and debris removed
- Cobwets removed from corners/celling
- Baseboards, walls wiped down Light fistures, switch and outlief covers wiped down
- Floor swept/mopped or carpet vacuumed Cobwebs removed from corners/celling
- Baseboards, walls wiped down.
- Light fixtures, switch and outlet covers wiped down
- Interior windows clean, window silts wiped off Door frames free of dust
- Sirks and faucets clean
- Colleta clean
- Tubhhover and surrounding area clean, free of any dust
   Mirrors, cabinets, drawers, shelves clean
- Attic/Crawl Scace:
- Garage/Porches/Deck Areas/All Paved Surfaces:
- Swept time of details
   All leaves, sticks, and any other details removed
- Cobwebs removed from corners/celling, if applicable Additional items
- Remove all old servicer stickers and notices at initial services.

  Cover offensive interior graffit.

  Ensure sump pump check valve is operational.

- Consults storing before Desire, values is a specimensus. Perglacement of any missing, damaged or non-functioning light faults, Erisure all sarryle and CO detection, are not chipping and have batteries, Insurer all sarryle sauns are addressed (see Salery) Hazard Checkets). Provide service-dated air fresheners in all wet areas (bathroom, kitchen, laundy mom, etc.).

#### Listing Agent Checklist

When performing weekly properly inspections, the following Listing Agent-related items are expected:

- Ensure entire property is secure and locked, including padiocks on gates and outbuildings, if required.

  Ensure lockbox is present and coded correctly and additional marketing.
- pckbox present. Engure keys are present in lockbox.
- Ensure company signage and HomePath sider are posted and marketing materials are present.

  Perform weekly inspections and include date stamped photos for verification of any condition changes.
- Ensure Utilities are turned on unless not warranted or unsafe to do so. Ensure all debris/mailings/door drops are removed from entry way/ponds
- area. Confirm interior and exterior maintenance is satisfactor. Follow all expectations as indicated in the Fannie Mare REO Sales Quate.

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#### Field Services Checklists

#### Safety Hazard Checklist

When performing services (initial and ongoing) on all Fannie Mae properties, remon performing services (mean and dispung) on an 4 remon proper servi-each Field Service Company is asked to immediately check for common safety hazards that may be found in the intention or extensor. All Field Services Compa-ness are to ensure these hazards are identified and resolves. Common safety hazards the Field Service Companies are asked to remediate include

#### Whidows Coors: Remove any broken class.

- Secure and/or dear board any exposed windows or openings. Replace all ressing/troken extenor doors.
- Electrical home:
- Secure or replace missing or diamaged switch plates or outlet covers. Replace missing electrical panel covers.
- Cap all exposed witing.
   Replace missing, broken or non-functioning light bulbs (includes obcor bulbs).
   Secure loose light fetures and ceiling fairs.
- Replace or secure missing or broken steps.
   Replace or secure missing or bone handralis.
- Replace or senses messing floor sent powers or open holes.
- Remove or secure all indoor trip hazards. Remove exposed carpet tack strips and nails.
- Porc/VDecA/Paris: Replace or secure massing or loose steps.
- Fill large, open holes in ground with dirt.
- Repair any trip hazants (wiring or similar farms at low level). Replace ressure, broken or non-functioning light builts on first level of the extensor of the property.
- Replace messing/broken light futures at all extentor entries to properly.
- Provide minor guiter repairs, minor dock repairs, paint over exterior graffs, rest-tach hanging shutters, and power wish when needed. Ensure pertineter hance is stable and all galos are locked. Provide minor funce repairs. Replacing funce is a fad fam.
- Pool/Sais:
- Ensure hat tubispa is drained and covered if no times is present. (This is a bid Interpolity teamy ideal?
- Remove all hooks another nails from doors, walls or ceilings. Secure loose cabinets, cabinet doors, drawers or countertoos
- Wintertration (during season):

  Post appropriate wintertration stickers and zip to the water shutoff valve.
- Can exposed our poting water lines with consert turn of can and can size.
- Install ballery-operated CO and smoke detectors (per local code.

  Strap state heaters (where state or local ordinances apply).

#### ure out-buildings with particols, if miss

**Exterior Services Checklist** Fannie Mae expects each property's exterior to be in compliance with local codes and ontinances year round, as well as the exterior to took its best to remain competitive in the market. Exterior services include:

- Removal of trastridebris. Cut grass and remove dippings from sidewalks, driveways and lawns (front, back, and sides).
- Khock down, remove, and treat weeds as needed in all rock-scaped areas.
- Trim weeds/overgrowth from fence lines, foundation of homelother structures, driveways and flower beds without damaging existing plants or flowers. Edge divieweys, walkinays and sidewalks.
  Remove all non-decorative vegetation attached to structure (including hanging
- vires). Hodge all shrubs and small anamental trees on ordine properly, and ensure overlignow shrubs are hedged and immined from all extends entirely and walk-wally, as well as believe whether with as a appropriate. Planove all shrub and graits (dispings, sillen leaves, dead shrubstylands/mall contamental frees from the property.
- Clear all walkways and sidewalks of clapmus and diff. Emsure at detribitratings/door drops/totwets are removed from all entry ways/ coord-areas.

#### Ensure all real estate signage is properly secured and showing appropriately NOTE: Agents must direct and provide approval to the Field Services Company on all properties with greater than one (1) acre of lawn on the tre-quency of service needed for the acreage.

Fannie Mae expects all snow removal to be in compliance with all local codes, and ordinances. Snow removal service includes:

Remove snowtce from all entries to the property.

Remove strought from steps, diversely, and wallways, including sidewalk in trant of properly and ensure access to parking area (sprange, calports, etc.). Sciencilio many not be pushed up to the property or garage blocking access. Apply salt or melting apent on all deared areas including steps, driveway, and sallways, including science in time of property.

Field Services Charadans, 0711

## **Exterior Services Checklist**

Fannie Mae expects each property's exterior to be in compliance with local codes and ordinances year round, as well as the exterior to look its best to remain competitive in the market.

#### Exterior services include:

- Removal of trash/debris.
- <u>Cut grass and remove clippings from sidewalks, driveways and lawns (front, back, and sides).</u>
- Knock down, remove, and treat weeds as needed in all rock-scaped areas.
- Trim weeds/overgrowth from fence lines, foundation of home/other structures, driveways and flower beds without damaging existing plants or flowers.
- Edge driveways, walkways and sidewalks.
- Remove all non-decorative vegetation attached to structure (including hanging vines).
- Hedge all shrubs and small ornamental trees on entire property, and ensure overgrown shrubs are hedged and trimmed from all exterior entrances and walkways, as well as below window sills as appropriate.
- Remove all fallen leaves, dead shrubs/plants/small ornamental trees from the property.
- □ Clear all walkways and sidewalks of clippings and dirt.
- Ensure all real estate signage is properly secured and showing appropriately.
- Ensure all debris/mailings/door drops/cobwebs are removed from all entry ways/porch areas.
- Property is secured and locked.
- Confirm interior and exterior maintenance is satisfactory.

## HomePath.com Maintenance

Fannie Mae has also provided its vendors with the authority to immediately perform additional services, without obtaining prior approval up to specified dollar thresholds as conditions at the property warrant, including, but not limited to:

- Installation of exterior doors if damaged or missing (instead of using temporary securing materials);
- Exterior porch light replacement if damaged or missing;
- ☐ Finished handrails/guardrails (instead of temporary replacements);
- □ Deck and wooden step repairs;
- Gutter repairs;
- □ Fence repairs;
- Rehanging shutters; and
- Painting over graffiti.

https://www.homepath.com/field-services.html

## Methodology for Investigation

- Neighborhoods selected for investigations were:
  - Majority African American
  - Majority Latino
  - Majority Non-White
  - Majority White
- Neighborhoods selected had Fannie Mae foreclosed homes listed for sale on <u>Fannie's website</u>.
- □ 100% of Fannie Mae REOs in targeted zip codes were investigated.

## Methodology for Investigation

- These 39 items are important maintenance issues addressing curb appeal, health and safety items, and structural issues for marketing the REO, maintaining property values, and being a good neighbor to surrounding homeowners.
  - The investigator marked "yes" or "no" as to whether the deficiency was present on the REO.
    - For example, 1 unsecured hole in the structure counts as 1 deficiency; likewise, 3 holes in the structure also counts as only 1 deficiency.
- □ Photos were taken of the REO and neighbors on both sides and across the street to show routine maintenance of homes in neighborhoods.
- No homes that were occupied were evaluated or used in the complaint.

## **Evaluation Measures**

#### Curb Appeal

 Trash, Leaves, Overgrown Grass, Overgrown Shrubs, Invasive Plants, Dead Grass

#### □ Structure

Broken Windows, Broken
 Doors, Damaged Fences,
 Damaged Roof, Holes,
 Wood Rot

#### □ Signage

■ Trespassing/warning signs, "Bank owned", "Auction", or "Foreclosure" signs, "For Sale" signs missing or broken/discarded











## **Evaluation Measures**

#### □ Paint/Siding

 Graffiti, excessive peeling/chipped paint, damaged siding

#### Gutters

 Missing, out of place, broken, hanging, obstructed

#### ■ Water Damage

■ Mold, discoloration, excessive rust, erosion

#### Utilities

Tampered with or exposed



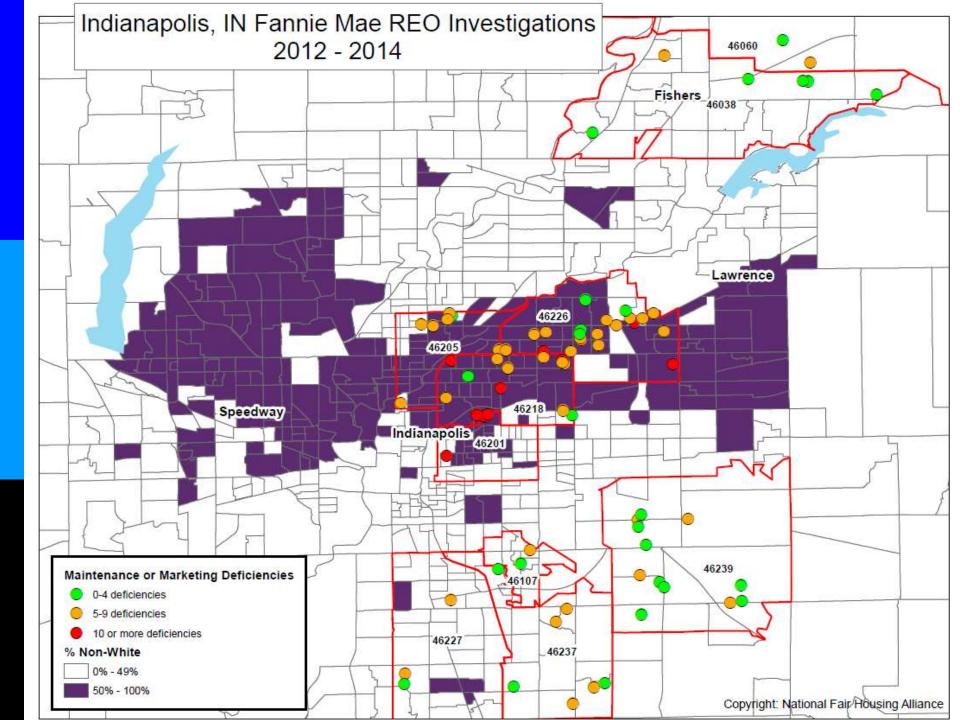






## Indianapolis, IN Racial Disparities

- In the Indianapolis metropolitan area, we investigated 78 Fannie Mae REOs between 2012 and 2014.
  - 33 African-American
  - 1 Majority Non-White
  - 44 White
- 32% of the REO properties in communities of color had <u>trash</u> or debris
- 41% of the REO properties in communities of color had overgrown or dead shrubbery
- 59% of the REO properties in communities of color had unsecured, broken, or boarded windows



# Examples of Fannie Mae's Failure to Maintain REOs in Communities of Color

Indianapolis, IN 2012 - 2014



<u>2012:</u> This Fannie Mae REO is located in an African American neighborhood. Note the dead grass and damaged steps that can be seen from the curb.



Here is a close-up of the home's damaged steps. How does Fannie Mae expect to market and sell this home when potential homebuyers cannot safely walk up to the front of the house?



The sides and backyard of the home are covered in overgrown grass and shrubbery.









<u>2012:</u> This is another Fannie Mae REO in an African American neighborhood. From the street we can already see overgrown grass and shrubbery.



The side of the home is also overgrown.





Fannie Mae failed to repair multiple broken windows, leaving at least one open to both vermin and the elements.



The REO's neighboring homes are well-maintained.



Fannie Mae claims to maintain its REOs in the same or better condition than homes in the neighborhood.

Clearly that is not the case in this African-American neighborhood.



<u>2012:</u> This Fannie Mae REO in an African American neighborhood is hard to see from the street due to its overgrown shrubbery.



Fannie Mae's neglect invited vandalism and graffiti to this home - note the broken window as well.



You can also see graffiti inside the home through the broken windows.

There were a variety of different broken and boarded windows as you walked around the home.









<u>2014:</u> If you just drove by this Fannie Mae REO in an African American neighborhood you might think it was in good shape. However...



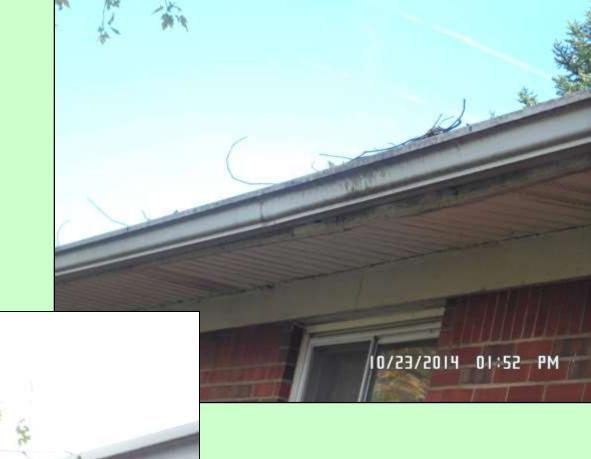


The side of the home is completely overgrown, with debris among the plants.

This poorly boarded window-well poses a serious safety hazard for anyone walking around the property.



The gutters are obstructed in multiple places.



ance





The neighboring homes are well-maintained.



## Fannie Mae's REOs are Well Maintained in White neighborhoods

<u>2012:</u> While Fannie Mae consistently fails to maintain their REO homes in communities of color, they are more than capable of doing so in White neighborhoods.







Shrubs are well-manicured and the grass has been mowed.



This Fannie Mae REO's window-well is properly covered and poses no safety hazard.



2014: Another well-maintained Fannie Mae REO in a White neighborhood.



## This Fannie Mae REO is free of trash and debris and has no overgrown grass or shrubbery.









Additional examples of well-maintained Fannie Mae REOs in White neighborhoods.



## Health Impact

Living next to or nearby foreclosed homes causes stress, high blood pressure, asthma, and anxiety. People report feeling their neighborhood is stigmatized.

## **American Heart Association**

- "The increases in blood pressure observed could be due in part to unhealthy stress from residents' perception that their own properties are <u>less valuable</u>, their streets less attractive or safe and their <u>neighborhoods less stable</u>," said Mariana Arcaya, Sc.D., M.C.P.
- "Safety could also be a concern that affects their ability to exercise in these neighborhoods."
- "Because the study involved predominately white, middle-class, suburban neighborhoods with single-family homes, research on different populations in urban and rural settings is needed," Arcaya said.

National Center for Healthy Housing





- Vacant and abandoned homes cause rapid neighborhood decay and blight. (Broken Window Theory)
- Residents feel unsafe walking on streets with abandoned or vacant properties.
- A higher proportion of vacant homes in urban neighborhoods is associated with increased crime.



## **QUESTIONS?**

From Fannie Mae Cyprexx-serviced REO home in Orlando, Florida.

06.21.2014 16:30